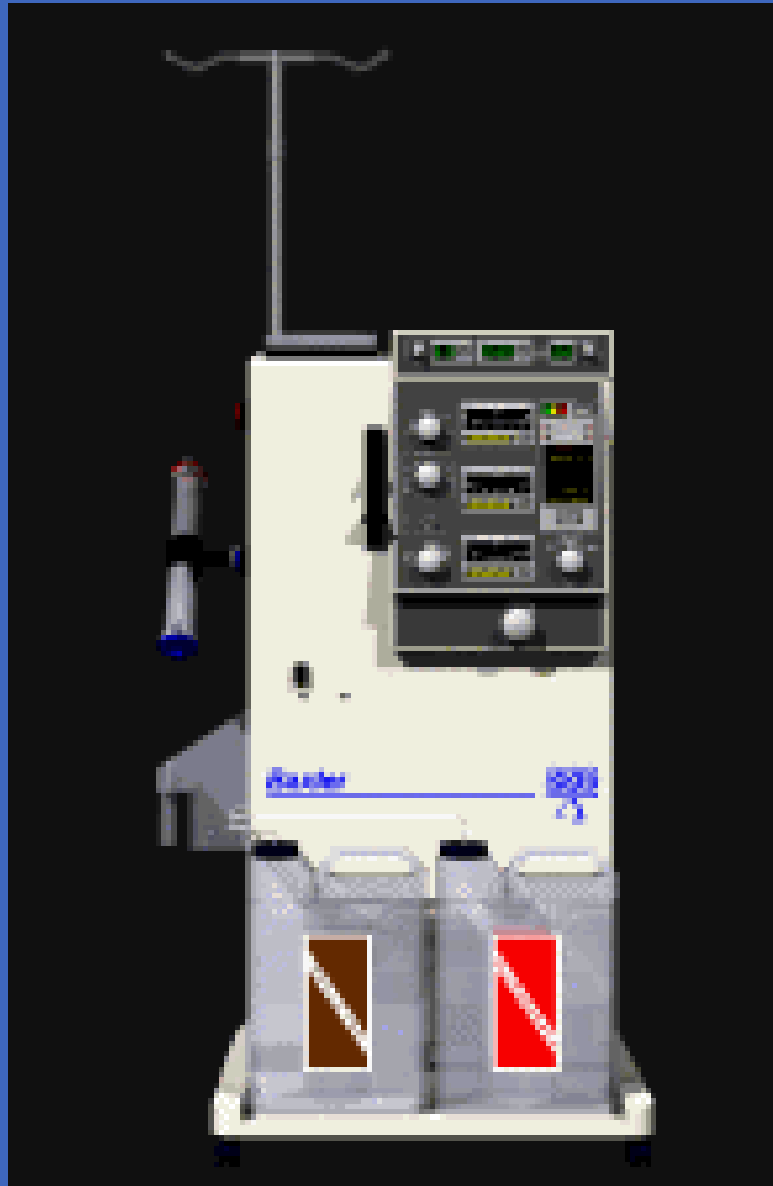


Happiness or Predicted Happiness: Which should we Maximize?

Peter A. Ubel, M.D.

Fuqua School of Business
Sanford School of Public Policy
Duke University





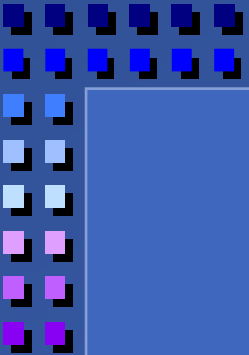
The answer depends on who you ask

- TTO utility of ESRD (0-1 scale)
 - Patients = .56
 - Community = .39
- Moods (-2 to +2 scale)
 - Patients = .66
 - Community prediction of patients = -.17




Economic Importance of This Discrepancy

- Whose utilities should we include in cost effectiveness analyses?



As if the “who” question wasn’t enough!

- We need to figure out what question to ask
 - Specifically: should policy decisions be based on
 - decision utility or
 - experience utility
- 



A Quick and Inaccurate History of Economics

- Economics = Science of utility maximization
 - Original notion of utility
 - Jeremy Bentham
 - Balance of pleasure & pain = Experience utility
 - More recent view of utility
 - Revealed preferences
 - Rational people's free choices lead to utility maximization


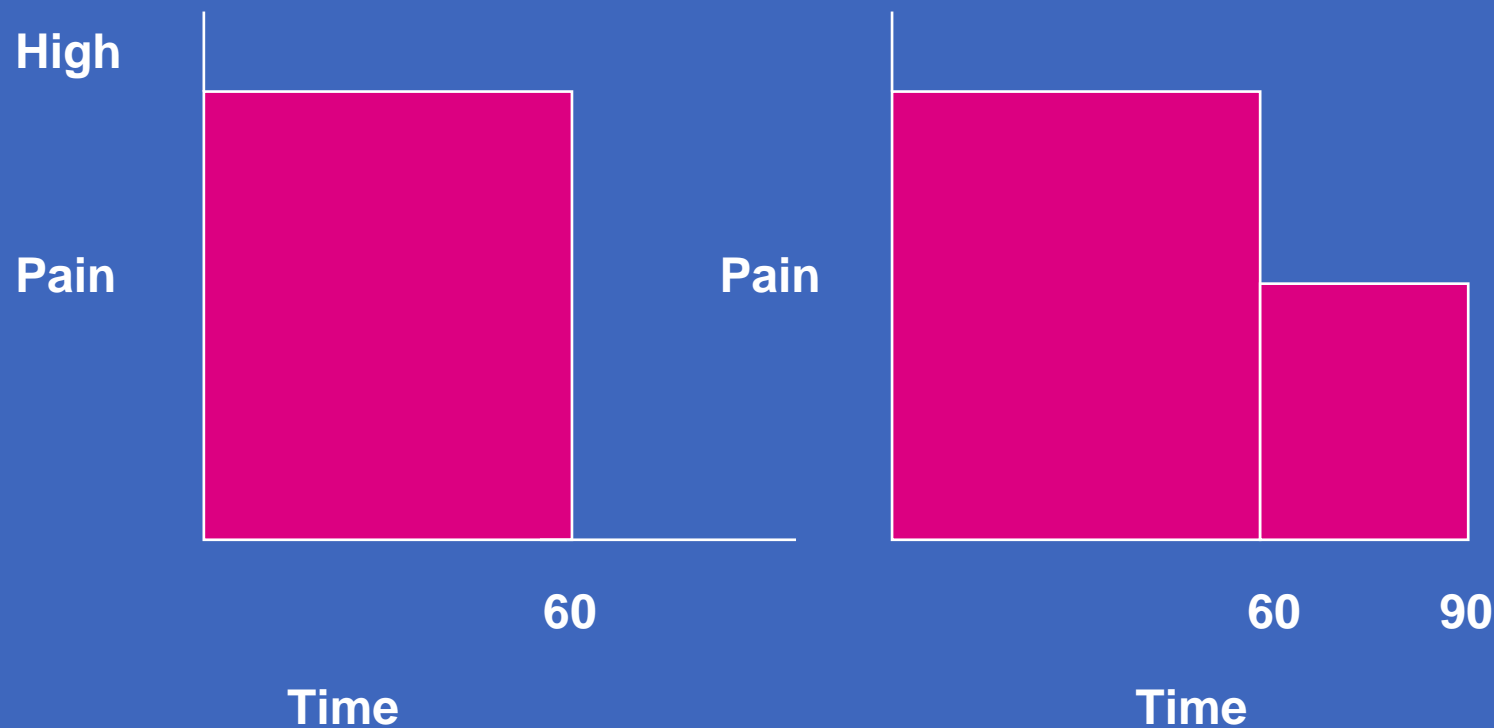
= Decision utility
- 

Illustration of distinction between Experience and Decision Utility

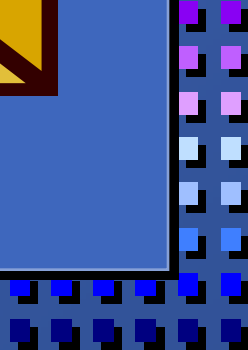
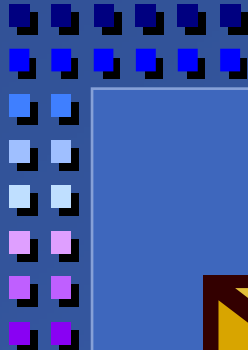


What happened in this study?

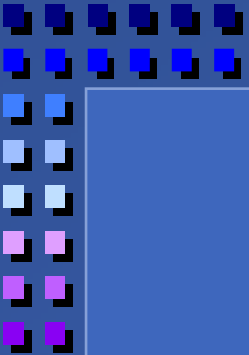
- Experience utility –
 - The 60 second bucket was better than the 90
- Decision utility –
 - The 90 second bucket was better
- People misremembered their 2 experiences, causing them to make a bad decision

Goals of Talk

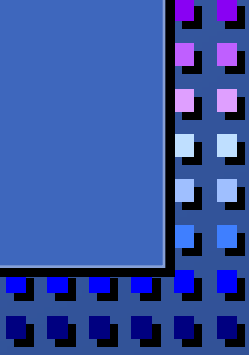
- Potential flaw of decision utility
 - Based on mispredictions and misrememberings of experience utility
- Potential flaw of experience utility
 - Goals of healthcare go beyond mood maximization
- Point to future research directions
 - Empirical
 - Normative



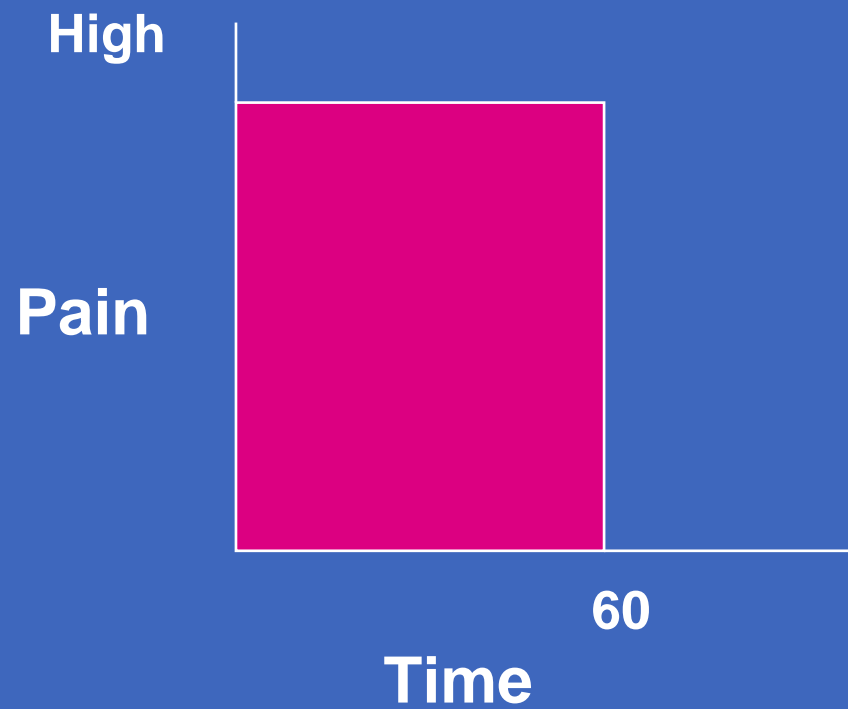
**Global versus
Momentary QoL:
source of patient
overestimation?**



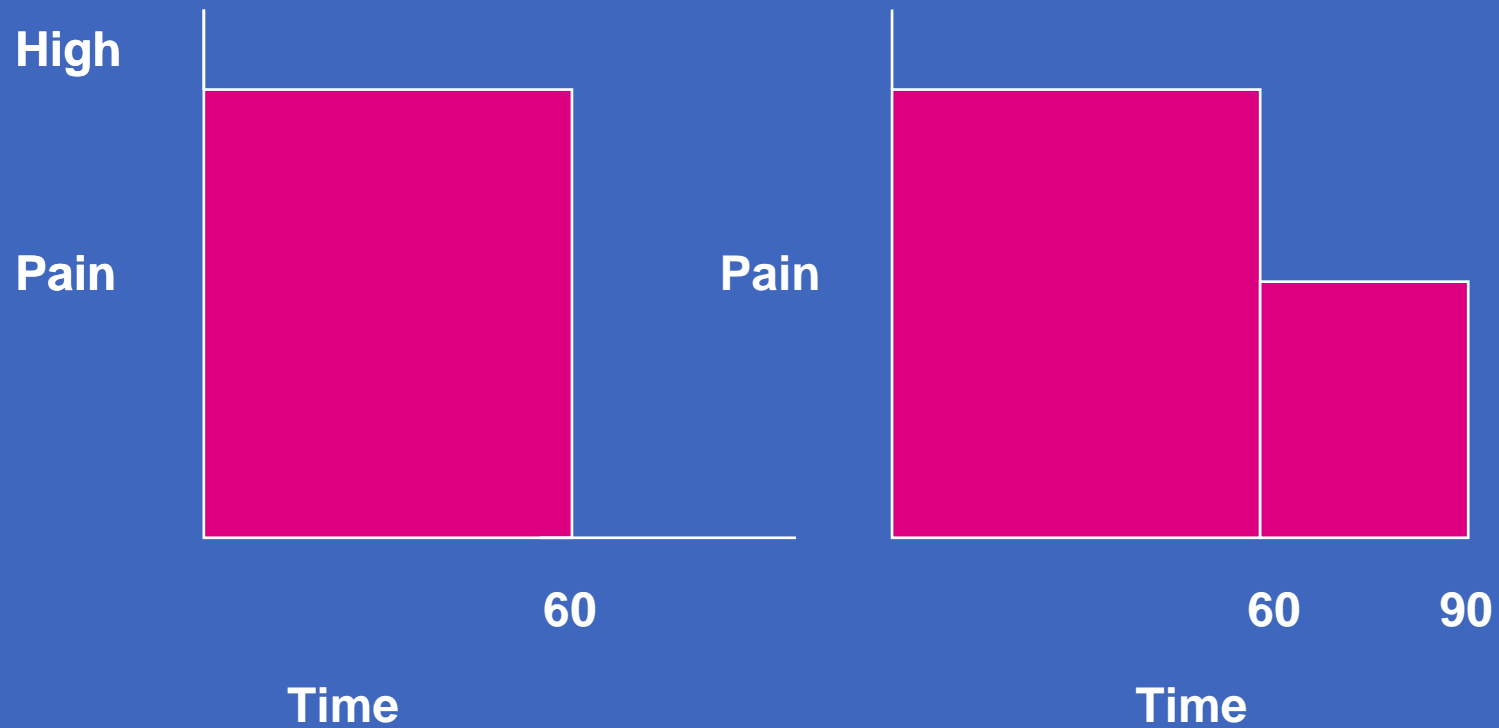
Global versus Momentary Reports of Well-being (SWB)

- People have difficulty describing average emotions over time
 - There may be a discrepancy between
 - moment to moment SWB
 - general evaluation of SWB
- 

No pain, no gain



No pain, no gain



It's the little things in life



Imagine a Dialysis Patient's Quality of Life

- How happy are you right now (0 - 10)?
 - 6
 - 5
 - 5
 - 6
 - 8
- How happy do you feel generally?
 - 7



Palm Week

ESP

Please tap the button below that best describes the mood you were feeling just before the Palm Pilot beeped.

- 2 Very Pleasant
- 1 Slightly Pleasant
- 0 Neutral
- 1 Slightly Unpleasant
- 2 Very Unpleasant

Imagining life on Dialysis

	Actual Mood	Dialysis Mood
Patients	.66	
Controls	.80	

Specific Moods (0-6 scale)

- Palm Data -

	4 positive measures	5 negative measures
Patients	3.21	1.00
Controls	3.23	.99

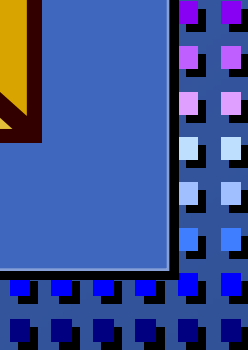
Imagining perfect Health (Never had kidney problems. . .)

	Actual Mood	Dialysis Mood	Healthy Mood
Patients	.66		1.10
Controls	.80	-.17	

A Whole Lot of Mispredicting Going On

- Patients
 - Mispredict life without kidney disease
- General public
 - Mispredict life with kidney disease


- These mispredictions of experience utility could influence decision utility



Looking
forward to a
kidney
transplant



Misestimating the benefits of kidney transplantation

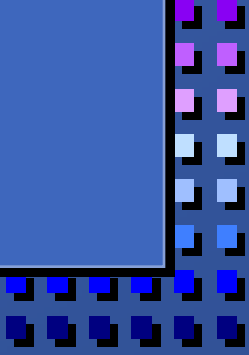
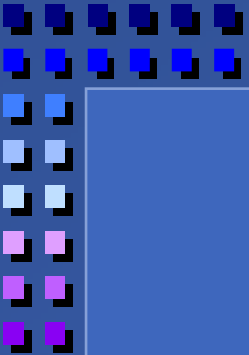
- Surveyed patients waiting for kidney transplant
 - Measured QoL
 - Asked them to predict QoL 1 year after successful transplant
 - Resurveyed them after transplant
 - Measured QoL
 - Asked them to remember pre-transplant QoL
- 

Mispredictions

Domain	Pre-tx	Prediction for Post-tx	Actual Post-tx
QoL (0-100)	66	91	83
Travel (days/yr)	9	20	12
Work (hrs/wk)	12	32	15
Energy (1-5)	3.2	4.9	4.3

Misremembering ESRD

Time	Pre-tx QoL	Post-tx QoL
Pre-tx	66	91
Post-tx:		
Immediate	57	78
6 months	55	80
12 months	48	83



**What's it like
to have a
colostomy?**



Colostomy Patient Survey

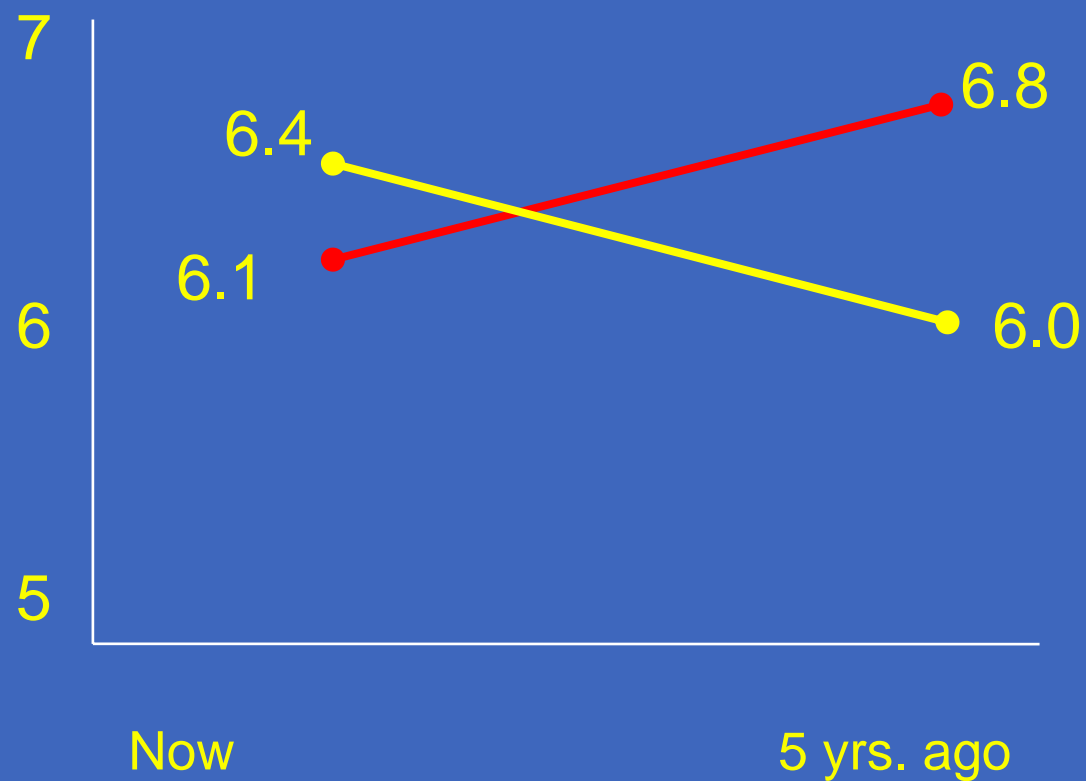
- Surveyed people who have received colostomies within last 5 years
 - ▶ 94 permanent
 - ▶ 100 reversed
- What do these two groups think of life with a colostomy?

Adapting to life with a Colostomy

- Overall quality of life (0-100)
 - permanent = 67
 - reversed = 71
- Overall positive mood (0-4)
 - permanent = 3.1
 - reversed = 3.1
- Overall negative mood (0-4)
 - permanent = 1.8
 - reversed = 1.9

So ... little to no difference in mood or quality of life

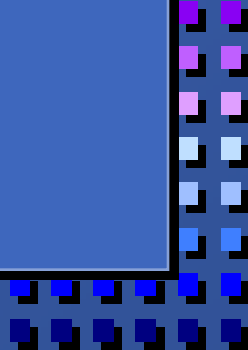
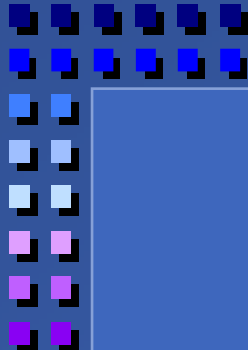
How Happy: Now & 5 yrs. ago





How bad do these groups think it is to have a colostomy?

- Time tradeoff (TTO) utility question
 - Imagine you will live 10 years with a colostomy then die.
 - How many months (0-120) would you give up to get rid of the colostomy?
 - ▶ permanent = 18 months
 - ▶ reversed = 44 months



How does the public
value treatment for
mental, versus
physical, health
conditions?

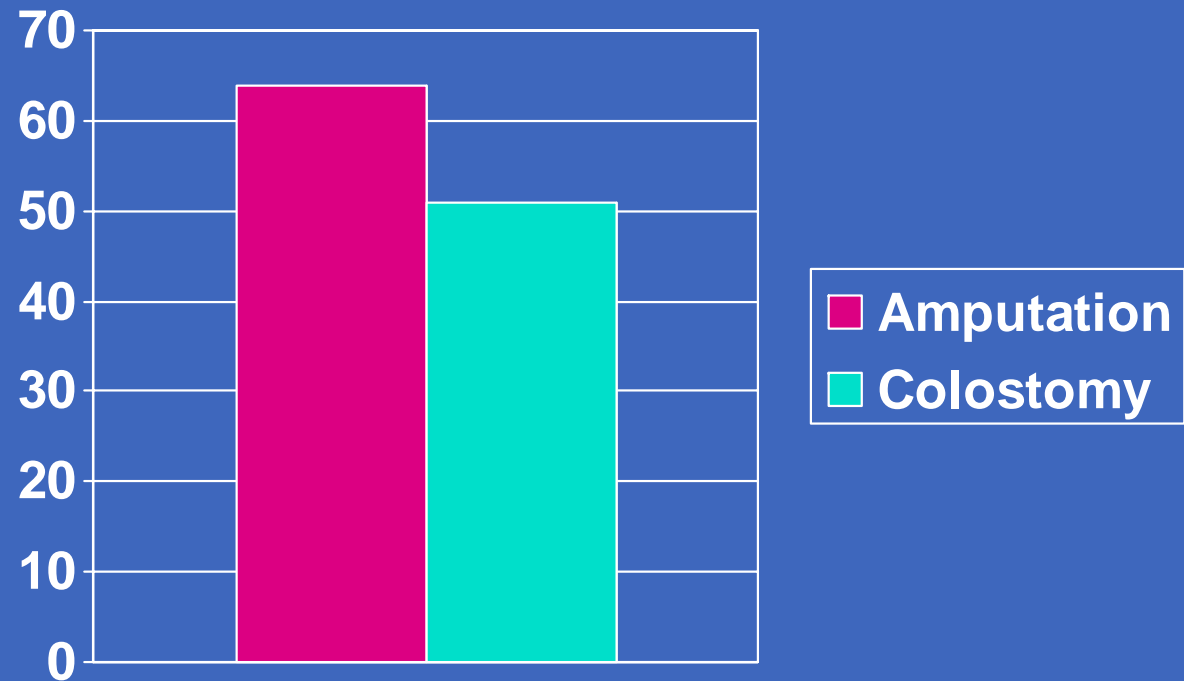
What would your quality of life be like...?

- Below the knee amputation
 - Functioning prosthesis
 - Almost no activity restriction

- Permanent colostomy
 - Etc.
 - ▶ 0-100 scale

Results

QOL (0-100)



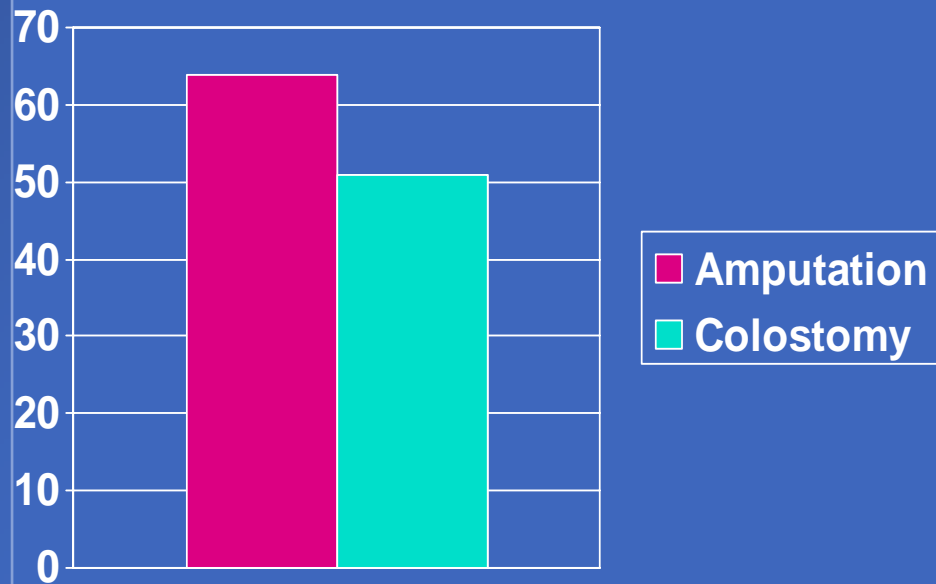
How much would you pay...?

- To avoid amputation
 - Have fully functioning leg

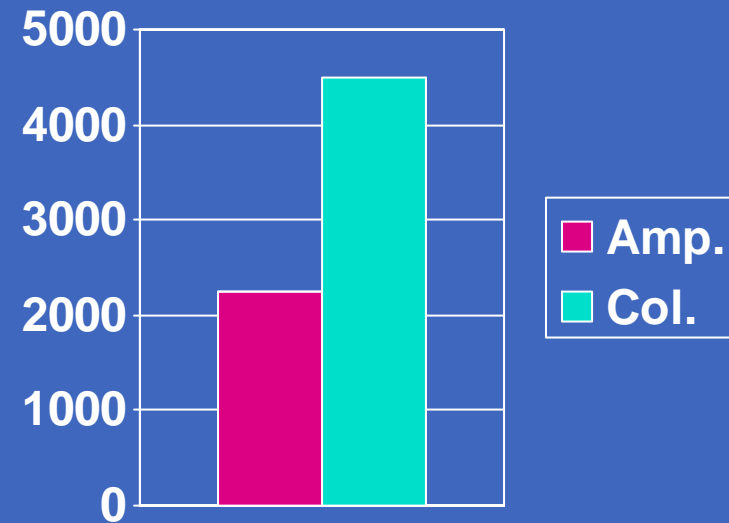
- To have normal bowel function
 - Etc.
 - ▶ \$: in thousands

Results

QOL (0-100)



WTP



Now let's look at depression

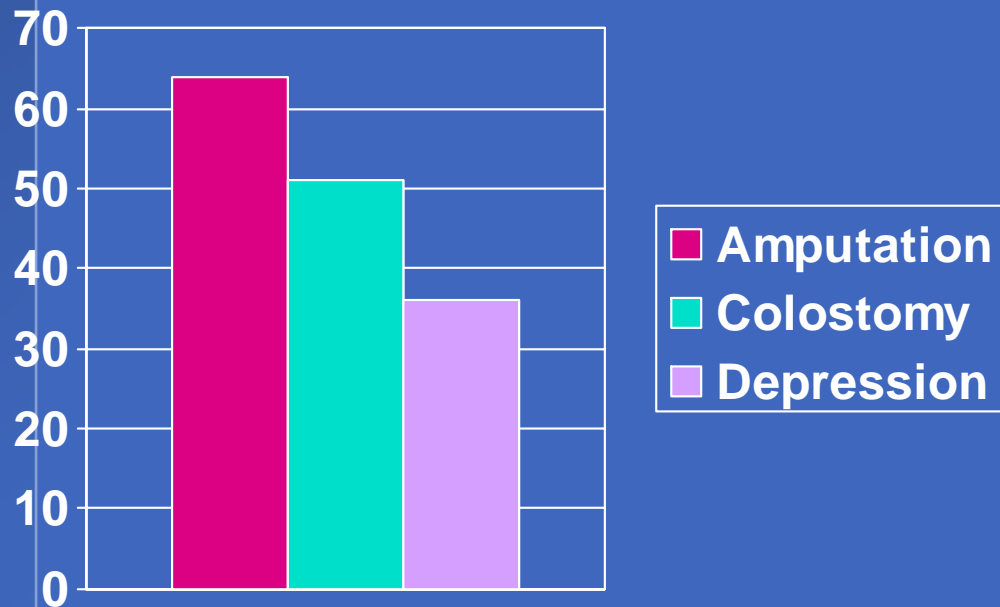
- Ongoing depression, despite treatment

- You feel
 - Sad, downhearted most of the time
 - Tense, uncomfortable often

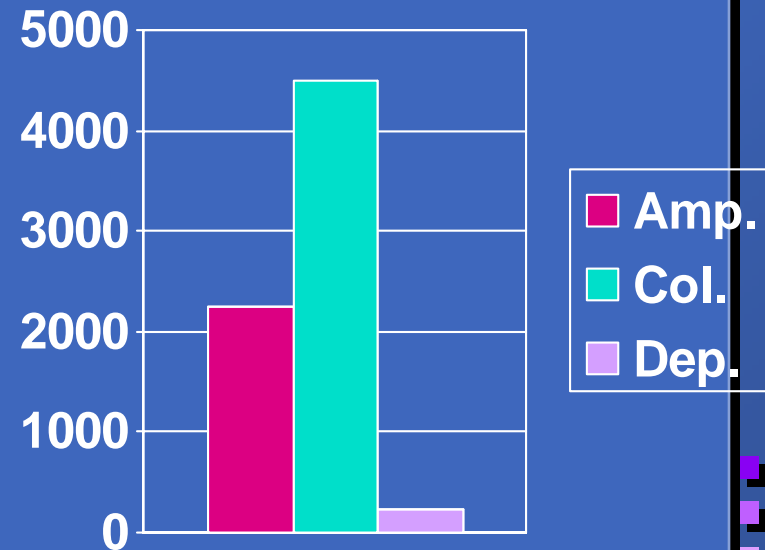
- You have
 - Difficulty sleeping
 - Poor appetite
 - Little interest in sex
 - A hard time concentrating...

Results

QOL (0-100)



WTP



What about patients?

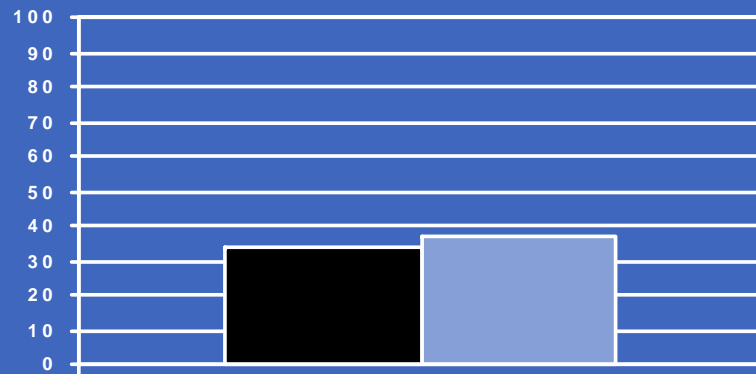
■ Surveyed

- Patients with depression
- General public with no history of depression

■ Asked them to

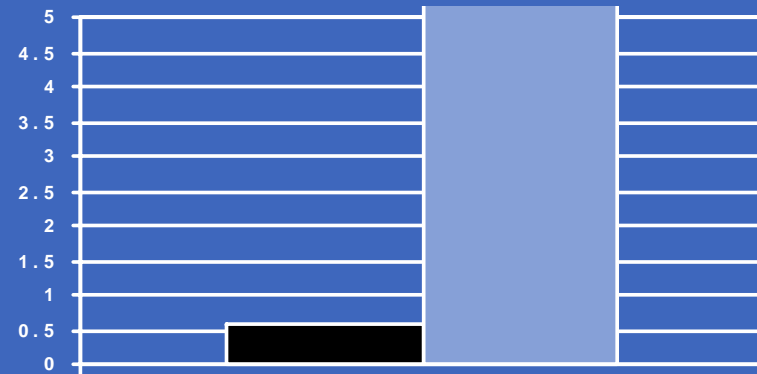
- Rate QoL of depression
- WTP to cure

QoL vs. WTP



Quality of Life

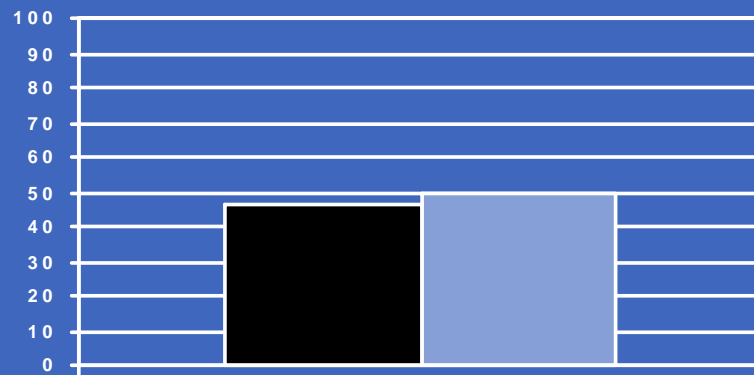
■ Public □ Patients



WTP (% annual income)

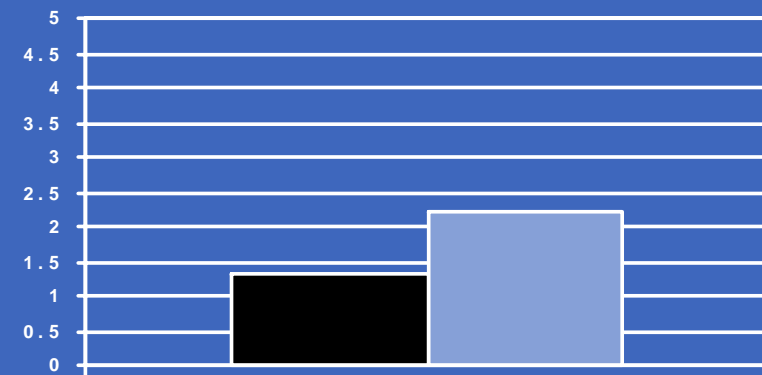
■ Public □ Patients

QoL vs. WTP: Different Population



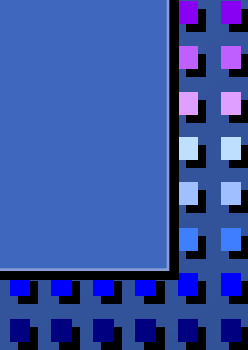
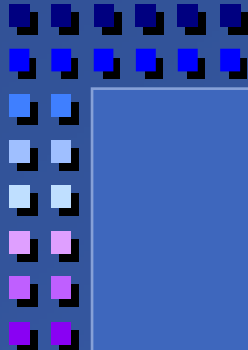
Quality of Life

■ Public □ Patients



WTP (% annual income)

■ Public □ Patients



Decision Utility and Revealed Preferences

Rational decision making and revealed preferences

- $U_a = P_1U_1 + P_2U_2 + \dots$
- $U_b = P_7U_7 + P_8U_8 + \dots$
- If I chose A over B
 - Then $U_a > U_b$




Flaws with revealed preference assumptions

- People mispredict utilities
 - As I've shown already
- Even given utilities
 - People don't always integrate p's and u's in rational manner

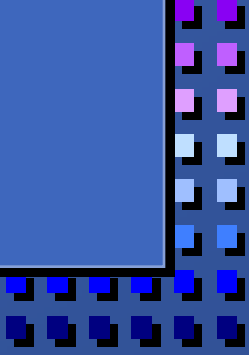


Kahneman's case against Decision Utility

- Based on
 - mispredictions of utility
 - poor integration of problem and utility
 - If we want to maximize utility, we should measure experience utility and devise policies/practices that maximize it
- 

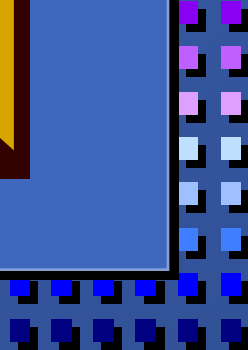
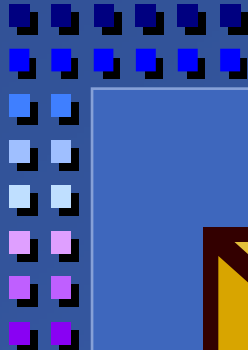


Advantages of experience utility as welfare criterion

- People generally want to be happy
 - But they are often unaware of what would make them happy
 - Recent advances allow for more accurate measures of happiness, mood and other experiences
 - Ecological Momentary Assessment
 - Experience Sampling
 - DRM
 - Policy should be informed by
 - Actual experience
 - Not mispredicted experience
- 

Current approach to experience utility


- Focus = mood
- Outcomes = maximization of mean mood
 - Integral of momentary affect
- Thus, for example
 - -3, -3, 4, 4, 4 is better than
 - 1, 1, 1, 1, 1



Limitations of Experience Utility as Welfare Criterion



A thought experiment

- Imagine that you are about to receive a below the knee amputation (BKA)
 - You will recover, physically, quickly
 - You will receive a top-of-the-line prosthesis
 - Physical function – almost normal
 - ▶ Able to play sports
 - ▶ Sprinting and jumping mildly reduced
- 

A thought experiment - continued

- Imagine also that you completely adapt emotionally
 - Mood indistinguishable, on average, from prior to BKA
 - Some pangs of
 - ▶ Loss
 - ▶ Stigma
 - Balanced by positive emotions from lessons learned



A question about our thought experiment

- How much would you pay to avoid BKA?





Relevance of adaptation to debate about experience utility

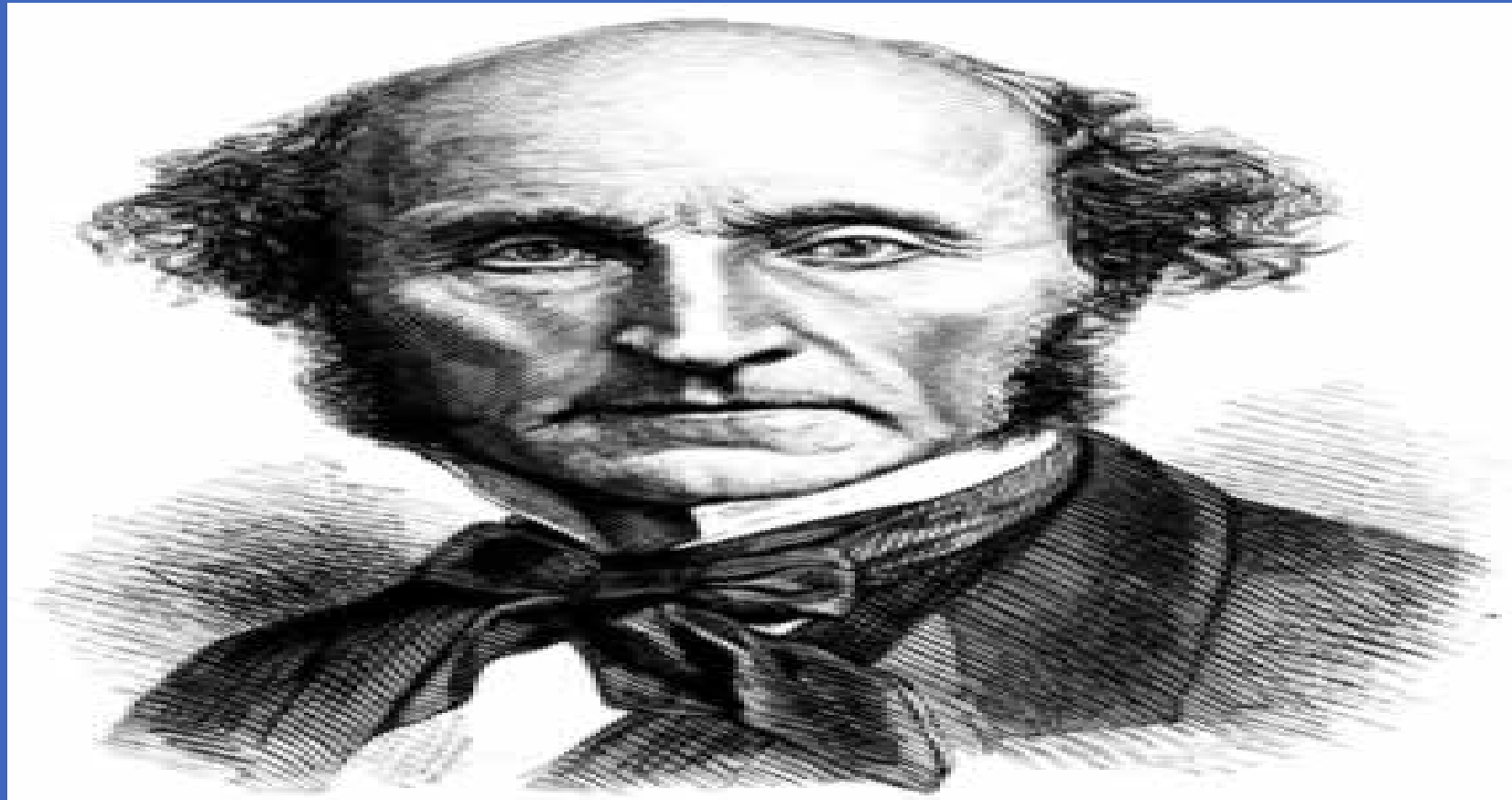
- If moods largely return to normal after good and bad circumstances
- Then policies based on experience utility
 - Won't care too much about people's circumstances

Beyond Mood

- “Experience” utility consists of things other than mood
- And “happiness” may not be what we want to maximize



John Stuart Mill



What is missing from experience utility?

- Mill's higher and lower pleasures
 - Better to be an unhappy person than a happy pig
 - Consider: wine connoisseur
- Meaning and purpose
 - Raising young children
- Evaluation of experiences matters
 - Consider two movies

What is missing from experience utility?

- Capabilities
 - Walking in the woods with your children
- Brief episodes
 - Death of a loved one
- Self-identity
 - BKA
- Moral considerations
 - I do it even though it won't make me happy



Where Do We Go From Here?

Step 1: Recognize there is no perfect solution

- Debate about “whose QALYs” to measure
 - Patients
 - Public
- Ultimately Irresolvable
 - Both groups mispredict



Step 2: Improve People's Predictions

- To extent decision utility
 - Biased by mispredictions
- We should try to improve predictions
 - Before measuring utility



Empirical exploration of distinction between experience and decision utility

- Developed intervention to help people take account of adaptation when making affective forecasts
 - Think of bad event from more than 6 months ago
 - ▶ more or less upsetting than predicted
 - ▶ emotions stronger or weaker over time?
 - List the 2 most upsetting things about becoming paraplegic
 - Do you think these 2 things would become more or less upsetting over time?

Thinking about adaptation changed QoL estimates

QoL Rating (0 - 100)

<u>Disability</u>	<u>N</u>	<u>Before</u>	<u>After</u>	<u>P</u>
Paraplegia	123	47	52	.003
Paraplegia	56	-	62	.001

Thinking about adaptation changed policy recommendations

- Given choice between saving the lives of
 - 100 people who can be returned to perfect health
 - X people who would experience onset of paraplegia
 - ▶ $X = 1000$
- When given same choice after thinking about adaptation

● $X = 101$

Thinking about adaptation did not change decision utility

- Standard gamble to elicit utility of paraplegia
 - What chance of death would you take to be cured of paraplegia
- Time Tradeoff elicitation
 - Imagine you will live 10 more years
 - How many months of that time would you give up to be cured of paraplegia
- Adaptation exercise
 - Did not influence responses to either elicitation

These 3 studies suggest that

- Thinking about adaptation changes
 - QoL estimates
 - ▶ And potentially experience utility estimates
- But does not change
 - People's decision utility

In Conclusion



Adaptation Important for Two Reasons

1. People mispredict it
2. They value things other than happiness



Our Answer to “Whose QALYs”

- Is not a job for science alone
- We need to decide what we value
 - And what we most want to get out of health care